

# PLAN LIKE A BOSS... COMMIT LIKE A BOSS



## BELIEF

Build Belief with your WHY (Set your goals)

My BELIEF .....

Think about what you want, expect and look forward to in the next 30/60/90 days.

I would buy ..... \$

I would pay off ..... \$

I would save for ..... \$

## OUTREACH

Who are the 25 people I will contact this week?

How will I contact them? *i.e.*, phone 📞 email ✉ text 💬 social media 📱

**DAY 1:** 📞 ✉ 💬 📱

1.

2.

3.

4.

5.

**DAY 2:**

1.

2.

3.

4.

5.

**DAY 3:**

1.

2.

3.

4.

5.

**DAY 4:** 📞 ✉ 💬 📱

1.

2.

3.

4.

5.

**DAY 5:**

1.

2.

3.

4.

5.

**NOTES**

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## SELLING

How many do I want/need to sell to meet my goal?

(Latest regimen, product, special - Today's Challenge!)

CAMPAIGN SALES	EARN ON BEAUTY & JEWELRY	EARN ON FASHION & HOME
\$0—\$149.99	20%	20%
\$150—\$299.99	30%	20%
\$300—\$499.99	35%	20%
\$500+	40%	20%

"Fixed earnings" products (fashion and home) are marked with a ♦ symbol.

MY ESTIMATE POTENTIAL EARNINGS:



DO I HAVE ENOUGH TO ACHIEVE MY WHY? .....

If Yes, GREAT, if No, then...

HOW MANY MORE CUSTOMERS WILL I NEED? .....

HOW WILL I GET THEM? .....

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## SUPPORT

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Keep contacting 5 people, 5 days a week. Share your Story...

**Who are my next team members?** *(Hint: Who are your loyal customers? Who loves Avon?)*

1. ....	DATE: .....
2. ....	DATE: .....
3. ....	DATE: .....
4. ....	DATE: .....
5. ....	DATE: .....

**Which team members will I plan a get together with to help them build their team?**

1. ....	DATE: .....
2. ....	DATE: .....
3. ....	DATE: .....
4. ....	DATE: .....
5. ....	DATE: .....

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## BOSS APPROACH

It is your formula for selling, recruiting and inviting others to join your Team.  
Whatever you believe about yourself on the inside is what you will manifest on the outside.

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### MY BOSS APPROACH

The first thing I'm going to do to reinforce my belief is: .....

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I will do it on date: .....